The Tribune's Page of Business News

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Shortage of Cloth Of Men's Suits

Retailers Now in Market Clothing, Which They

About to Close Books On Cloths for Fall

American Woolen Company Reports Orders Enough on Hand to Keep Mills Busy

American Companies Are will be listed Watching Steps Taken to Seasonal Display of Summer Prevent Foreign Invasion

son, credit manager for J. Schoene- Export Buying of Fertiliz-

mans. Baltimore.

"The past two years of unusual business activity," says Miss Simson, "show a comparatively small percentage of business failures, while the prevailing trend, on account of the reconstruction period predicts a somewhat allows.

Curtails Output Excise Tax Does Not De- Cotton Goods by tract From This

Find Scarcity of Spring aside any dilatory effect which the 10 Failed to Order Last Fall sale of the New York Fur

Going After Leather Trade Tanners Will Take More Inter-

n selling United Waist League to Open

Millinery To Be Attempted

Switzerland, had recently undergone a reorganization. Its board of directors is at present composed entirely of Frenchmen, while many of the German stockholders still retain their interest. Practically the entire output of the plant is now being purchased by English and French consumers.

Suggests Credit Revisions Credit informations should be revised and attempts of buyers to increase their orders beyond normal capacity should be checked, according to "The Bulletin" of the American Men's and Boys' Clothing Manufacturers' Assual Boys' Clothing Manufacturers' A

ers About Only Activity in Chemicals

Fertilizers continue the only active

Larger Buying of South in Prospect

goods Association This Month Expected to Stimulate Dealers to Action

More Business in Silver Than Manufacturers

man color products.

Interest in the trade here is at present centred in the methods to be adopted to exclude foreign dyes, especially the German variety, from the American market. The belief prevails that dyestuffs manufacturers in German Austria will become intensively active, now that the trade blockade has been lifted, and that they will make every effort to establish their product in the American market. It is against this and other encronehments that the American industry is now seeking to guard itself.

British dye consumers, it was stated by an authority yesterday, are purchasing heavily in the Swiss market. In this connection the statement was made that one of the most famous German aniline dye factories in Basel, Switzerland, had recently undergone a reorganization. Its board of directors is at present composed entirely of Frenchmen, while many of the German stockholders still retain their interest.

Paratically the entire output of the labeling of the most famous of the entire output of the labeling after shipment. Thus if the control of the most famous German stockholders still retain their interest.

Bratically the entire output of the labeling after shipment. Thus if the control of the company, wallingford, Conn. and Alfred K. Pot-

Trade Notes

"Export Frame of Mind" Needed to Win Commerce

Meeting of Southern Dry- Foreign Buyers, Says Sales Manager, Are Moved by Business Reasons, Not Whims, in Ordering Goods Differing From American Standards

Business Money

Conventions

Meetings and

April 5, 1919

(Note.-In those cases where no transactions were reported the "bid" prices are given.)

| Pig iron, Fdy No. 2 x, per ton (Pittsb'rgh Lead, per lb. Copper, per lb. Spelter, per lb. Antimony, per lb. Tin, per lb. | .051/4 .151/2 .05.55 .063/4 .721/2 | \$28.15 .0514 .1512 .0612 .0634 .7212 | Week 3go, \$36.15 .051/4 .151/4 .063/4 .07 .721/2 | Year ago. \$34,25 .07 .26 .16 .18 |
|--|--|--|--|---|
| PRECIOUS | METALS | | | 1.20 |
| Platinum, per oz | 1.011/8 | \$100.00 1.011/s | \$105.00 1.011/2 | \$108.00 .87 |

LONDON, April 4.- The offerings at Sulphuric scid, 20 deg. oleum, per ton ... \$25.00 Sulphurie acid, 66 deg., per ton...... 16.50 .0634-.07 2.90 1.75 Glycerine, dynamite, per lb..... .14- .15/2 .14- 14/2 .14- 14/2 .51 09/2 .09/2 .09/2

 Alcohol, (denat.), per gal.
 .45

 Alcohol (non.-bev.), per gal.
 4.90

 Nitrate of soda, 96%, per 100 lbs.
 4.079

 .45- .48 .45- .48 .45- .48 4.90 4.90 4.90 4.07½ 4.07½ 4.07½

28.70

5.60

trend, on account of the reconstruction period, predicts a somewhat gloomy aspect for business failures, this reaction is more likely to occur in the demand for them is chiefly on export accounts market. The demand for them is chiefly on export accounts that have continued chronically allow during the prosperous business period, and watch the credit limit of those accounts to return to the level of these accounts to return to the level of the pre-war period, but in determining this limit the purchases in units should be compared with those of the pre-war pediod. Wherever there is a tendency to increase over the normal requiremnts, rduce orders to conform with the meethant's past capacity.

"Not the least important, however, should be the thorough revision of all stedled in formation to enable the credit syntogy and in this country.

"Not the least important, however, should be the thorough revision of all stedled in formation to enable the credit syntogy and in this country.

"Not the least important, however, should be the thorough revision of all strends to the torough revision of all strends to the register of the prevent to thereforts to market chemicals of the risk."

The Millbrook Woollen Mills, which has catered exclusively to the men's eactered exclusively to the men's war field. Within the next few days and the company will announc 5.95 5.30 HIDES AND LEATHER 6.60

Shoe Hospitals

Are Overcrowded Rubber Standards Being With Patients

Repairing of Footwear Now Associati Regarded by Manufactur- of ers as Essential Service

Foreign Buyers Place Few Orders for Metals Despite Many Inquiries

From 30,000 to 40,000 spindles, or about one-tenth of the total number of linen and jute spindles of Belgium, have been completely destroyed, according to American Consul Nasmith, at Brussels. At lenst a third of the remaining 340,000 spindles, he says, will be able to work as soon as coal, oil and raw materials are obtainable, which probably will be some time next month. The other two-thirds, he adds, will be set in motion when the belting and other machinery taken away by the Germans is replaced.

Works in Argebtina, the largest producers in the world of these materials, are largest producers in the world of these materials, are said to have large orders on hand from European consumers.

Holidays This Week

Monday—In Brazil (states of Parana and Rio Grande de Norte), Bulgaria, Tuesday—In Belgium.

Wednesday—In Belgium.

Wednesday—In Brazil (state of Rio de Janiero).

Friday—In Costa Rica, India.

Saturday—In Greece, United States (North Carolina).

Established in the Singapore Market

as Well as Economy place in supplying the world with this

hey enter, come forth almost Textile Mill Shares Steady Ludlow "Rights" Sell at 7 in the Boston Market

British Board Would Develop Indian Industry

Additional Administration by Home Government Needed, Reports Commission of Intensive Survey

Prevent Foreign Invasion

Millinery To Be Attempted

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Willinery To Be Attempted

Millinery To Be Attemp

at the time of delivery. Such an arthogonome conservation, however, does not interest and and the analysis and the metal was week at 10½ cents a pound, with small sellers willing to shade this price. The color of the conservation has been sent to the War Trade Department shades of the proposed sale of the povernment's stacks of the povernment stacks.

Tentative Plan Made for Disposal of Government Stocks

**WASHINGTON, April 5.—Tentative rareaccoments have been made by the War Department with a committee of the American Zinci Institute to dispose stacks under a possible state of the povernment to the work of the American Zinci Institute to dispose stacks under a possible state of the povernment to the work of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack of the American Zinci Institute to dispose stacks under a possible stack and the possible stacks are stable state and the possible stacks are statistically and the possible stacks are stable state and the possible stacks are stable state and the possible stacks are stable state and the possible state and the